

# Streamline Your Search for Permanent In-House Legal Talent

LATITUDELEGAL.COM

Latitude is a globally ranked flexible legal talent company that specializes in providing highly skilled former in-house counsel and Big Law attorneys for corporate legal departments nationwide. From Fortune 100 companies to start-ups, clients turn to us for top-tier attorneys and other legal professionals.



## Latitude Direct-Hire Placements

Our client services and recruiting teams are entirely comprised of former practicing attorneys giving us unique, peer-level insight into the caliber of talent you seek.



- **Full service support:** We streamline your hiring process by sourcing and screening candidates and conducting in-depth candidate and reference interviews on your behalf, presenting only the most on-point candidates for your consideration.
- **Flexibility:** Leverage Latitude's contract-to-hire services to assess candidate fit or determine if a full-time position is needed.
- **Over a decade of legal staffing expertise:** We leverage our nationwide talent network and targeted search strategies to source top qualified legal talent across practice areas and industries.
- **Top-tier talent:** We specialize in providing attorneys and other legal professionals with proven in-house counsel and Big Law experience from corporate counsel to CLOs and associates to partner-level attorneys.

## Streamlined and Collaborative Process

We deliver personalized, concierge-level service and progress reporting throughout the process.

1. We speak with you to understand the qualifications of your ideal candidate, then commence a focused search.
2. Our recruiters conduct in-depth interviews to meticulously vet candidates for the desired experience, judgment, and temperament for your team.
3. Top candidates are presented to you with the individual's resume, a qualifications executive summary, and reference feedback.
4. As you select candidates you'd like to interview, we arrange virtual and/or in-person interviews with your team.
5. When you are ready to extend an offer, we advise on offer negotiation.
6. If you select our contract-to-hire services, we make it easy and economical to transition to a permanent hire.

### Financial Services Firm Adds Assistant General Counsel via Contract-to-Hire

**PROBLEM** The general counsel (GC) at a fast-growing annuity platform had an increasing workload and wanted to build out the legal team. The GC approached Latitude for help adding an assistant general counsel on an engagement basis to start with the hopes of converting them to a full-time employee when the time was right.

**SOLUTION** Latitude proposed several well-qualified candidates, including a highly experienced corporate attorney who lives in the same city as the GC. The general counsel engaged the attorney on part-time flexible basis and after four months, converted them to a full-time permanent position as assistant general counsel for the company.

### Fast-Growing Global Pharmaceutical Company Adds Senior Counsel

**PROBLEM** A rapidly growing international pharmaceutical company with two in-house attorneys needed to expand its small legal team. They wanted to hire a senior counsel who had practiced for at least five years, ideally with a large law firm or sophisticated boutique, and who had experience drafting, negotiating, and advising on transactional matters. The company turned to Latitude to provide the high-caliber attorney they needed who was interested in a fully in-office work environment.

**SOLUTION** Latitude presented several qualified candidates, including an attorney who had worked at an Am Law 200 firm, as well as another fast-growing, small corporate legal department, and had proven experience handling complex transactional matters. They hired this attorney, who quickly became an integral part of the legal team, enabling the legal department to continue supporting the company's ambitious growth and innovation goals effectively.

Need an attorney? Let us know what you need & we will be back in touch fast. Call (844) 627-9785 or visit [LATITUDELEGAL.COM](https://www.latitudelegal.com).